



Nicholas Tsirogiannis
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Consultant

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Nick is one of Australia's leading front end projects lawyers with over 25 years' experience advising the public and private sector on major infrastructure projects across transport, energy, resources, telecommunications and property development sectors.

Nick has significant expertise across all forms of project delivery including PPPs, Traditional Delivery (D&C, Construct Only and EPC) and Relationship Contracting (Alliancing, ITC, Managing Contractor and EPCM delivery). He was integral in the development of Relationship Contracting models adopted on major transport projects and is sought after internationally for his expertise in Relationship Contracting.

Nick has overseen the development and drafting of many of the agreements used by government on major infrastructure projects including amended standard form AS 4300/2124 contracts, Project and Program Alliance Agreements and ITC Contracts.

Prior to joining MolinoCahill, Nick was a Partner at PwC where he established, developed and led the national projects practice. Prior to that he was a Partner at Clayton Utz, one of Australia's leading projects practices, for almost a decade.

He is recognised as a leading lawyer across several legal directories and publications including IFLR 1000, Best Lawyers and Doyles Guide.

Recent Experience

Advising a private sector client on the development of a procurement and delivery strategy for a landmark \$25 billion solar project.

Lead legal adviser to Level Crossing Removal Project, having advised on all the procurements since 2014 on this \$20 billion program of level crossing removals and major rail upgrades.

Advising Major Transport Infrastructure Authority (MTIA) on the development of a bespoke procurement strategy and commercial structure for the streamlined procurement of complex major rail projects using the alliance delivery model including preparing panel and template agreements.

Advising the Department of Finance (Cth) on the procurement and delivery of the national quarantine facility program.

Advising the owner of the international airport terminal in Montreal on the procurement strategy and the subsequent implementation of the alliance delivery model on the \$3 billion expansion of the terminal.

Advising the State-owned entity in relation to the procurement strategy for the \$15 billion Etihad fast rail project.

Advising MTIA on the North East Link Project in relation to the introduction and implementation of collaborative elements into the PPP structure.

Information Technology

Advising a contractor on the termination of a significant information technology build agreement and representing the contractor in its successful application for a stay of proceedings and the subsequent arbitration of the dispute.